

FloraHolland Rijnsburg 2011 Trade Tariffs

Clock rates

Registration fee	Rate 2011	Rate 2010	Details
Clock sales			
€ 0 - € 70,000	€ 4.500,00	€ 4.500,00	
€ 70,000 - € 100,000	€ 2.500,00	€ 2.500,00	
€ 100,000 - € 400,000	€ 1.500,00	€ 1.500,00	With 0.5% restitution
€ 400,000 and up	€ -	€ -	
Commission on the sales			
Minimum service charge KB	€ 4,00	€ 9,35	per day
Minimum service charge KNB	€ 24,00	€ 31,10	per day
Service charge (KB)	0,10%	0,22%	
Service charge (KNB)	0,96%	1,08%	
Transaction charge			
Transaction charge	€ 0,12	€ -	new in 2011

FloraHolland Connect

	Rate 2011	Rate 2010	Details
Registration fee for buyers	€ 250,00	€ 250,00	On the level of corporate customer number
The 2011 registration fee will be charged on the day in 2011 a transaction via FloraHolland Connect settle.			

Service charge 2011	Rate 1)	Rate 2)	
Scale 1: 0 - 100,000	1,50%	2,50%	
Scale 2: 100,000 - 200,000	1,25%	2,10%	
Scale 3: 200,000 - 300,000	0,30%	1,10%	
Scale 4: 300,000 - 2,500,000	0,10%	0,85%	
Scale 5: 2,500,000 - 10,000,000	0,05%	0,75%	
Scale 6: 10,000,000 and up	0,03%	0,68%	
1) box holding buyers and non-box holding buyers who make no use of the distribution 2) buyers who make use of the distribution in Naaldwijk and are non-box holders there, or are box holders in a location other than Naaldwijk.			

Transaction charge	Rate 2011	Rate 2010	Details
Buyer-Grower-day plants surcharge	€ 1,10	€ 1,10	
Buyer-Grower-day plants discount	€ 0,90	€ 0,90	For Florecom use
Buyer-Grower-day flowers surcharge	€ 0,50	€ 0,50	

Trading scheme

Rates of the selling buyer	Rate 2011	Rate 2010	
Scale 1: 0 - 500,000	1,00%	1,00%	
Scale 2: 500,000 - 1,000,000	0,80%	0,80%	
Scale 3: 1,000,000 - 2,000,000	0,70%	0,70%	
Scale 4: 2,000,000 - 5,000,000	0,50%	0,50%	
Scale 5: 5,000,000 - 10,000,000	0,30%	0,30%	
Scale 6: 10,000,000 - 20,000,000	0,20%	0,20%	
Scale 7: 20,000,000 en hoger	0,10%	0,10%	
Non-electronic surcharge	0,50%	0,50%	

Logistics resources

	Rate 2011	Rate 2010	Details
Multi-use packaging			
Cut flowers - Plastic			
533 - Low export container	€ 0,13	€ 0,13	
544 - High export container	€ 0,13	€ 0,13	
560 - High container	€ 0,13	€ 0,13	
566 - Small container	€ 0,13	€ 0,13	
577 - Large container	€ 0,13	€ 0,13	
580 - Low container	€ 0,13	€ 0,13	
Cut flowers - Display			
596 - Small container rack	€ 0,11	€ 0,11	
597 - Large container rack	€ 0,11	€ 0,11	
Cut flowers - Boxes			
510 - Mixed box multi-use	€ 0,12	€ 0,11	
519 - General flower box	€ 0,16	€ 0,15	
525 - Lilly / lilac box	€ 0,17	€ 0,16	
527 - Large box	€ 0,31	€ 0,30	
Plants - Plastic - Red			
702 through 736 - Sivepo plant trays	€ 0,08	€ 0,08	
Plants - Plastic - Grey			
251 - Low plant container	€ 0,13	€ 0,13	
256 - High plant container	€ 0,13	€ 0,13	
261 - Multi-use plant holder	€ 0,08	€ 0,08	
266 through 280 - Multi-use trays 50x40	€ 0,13	€ 0,13	
Subturn			
505 Subturn Fc525	€ 0,07	€ 0,06	
509 Subturn Fc519	€ 0,07	€ 0,06	Was subturn code 505
511 Subturn Fc996	€ 0,11	-	effect from 1 January '11
512 Subturn Fc997	€ 0,11	-	effect from 1 January '11
513 Subturn Fc533	€ 0,06	-	effect from 1 January '11
514 Subturn Fc544	€ 0,06	-	effect from 1 January '11
515 Subturn Fc560	€ 0,06	-	effect from 1 January '11
516 Subturn Fc566	€ 0,06	-	effect from 1 January '11
517 Subturn Fc577	€ 0,06	-	effect from 1 January '11
518 Subturn Fc580	€ 0,60	-	effect from 1 January '11

Auction packaging

See the internet to view a current code & price list of auction packaging options.

CC trolleys

Rental type

Day rate container	€ 0,94	€ 0,94	Rental of CC is calculated for 5 days a week
Day rate trays	€ 0,15	€ 0,15	

Rental type - Peak surcharge

Day rate container	€ 1,42	€ 1,42	Peak period: night of 3/4 April ends on the night of 2/3 July 2011
Day rate trays	€ 0,24	€ 0,24	

Other rates for logistics resources			
Transference of DT's	€ 0,80	€ 0,80	
Costs for collective transport			
- digitally per line	unknown	€ -	for recognised cvv'ers
- digitally per line	unknown	€ 0,20	for non-recorgnised cvv'ers
- per line on paper	unknown	€ 0,80	
Surrender defective or missing cc container	€ 82,90	€ 82,90	
Surrender defective or missing cc plate	€ 12,25	€ 12,25	

Lock plates	Rate 2011	Rate 2010	Details
Charges applicable to all locations, including Rhein-Maas			
<i>In 2010 Aalsmeer had different lockplate rates, in 2011 these harmonized.</i>			
<i>The biannual rent does not apply in Aalsmeer.</i>			
Rental type			
Annual rent	€ 197,00	€ 197,00	Rental of a lock plate is calculated for 7 days a week.
Biannual rent	€ 109,00	€ 109,00	
Quarterly rent	€ 66,00	€ 66,00	
Monthly rent	€ 42,00	€ 42,00	
Weekly rent	€ 14,20	€ 14,20	
Daily rent	€ 4,45	€ 4,45	
Rental type - Peak surcharge			
Annual rent	€ -	€ -	Peak period: night of 3/4 April ends on the night of 2/3 July 2011 Peak surcharge is 7 day a week.
Biannual rent	€ 0,39	€ 0,39	
Quarterly rent	€ 0,45	€ 0,45	
Monthly rent	€ 0,88	€ 0,88	
Weekly rent	€ 1,64	€ 1,64	
Daily rent	€ 2,76	€ 2,76	
Other rates for lock plates			
Storeage costs	€ 2,00	€ 2,00	not applicable in Aalsmeer
Cancellation costs	€ 12,50	€ 12,50	not applicable in Aalsmeer
Damaged lock plate (repairable)	€ 12,50	€ 12,50	not applicable in Aalsmeer
Damaged lock plate (irrepairable)	€ 25,00	€ 25,00	not applicable in Aalsmeer
Buy-out rate	€ 320,00	€ 320,00	
Internal overnight rental to the Naaldwijk, Rijnsburg, Bleiswijk and Eelde locations			
Period	unknown	unknown	
Internal overnight rental	unknown	€ 94,40	per period
Internal overnight rental	€ 7,20	€ 7,20	per night
Sanction rate	€ 5,05	€ 5,05	per night
The periods and rates for internal overnight rental will be announced at a later date, in consultation with the VGB.			
Overnight box rental to Aalsmeer location			
Overnight rental	€ 1,01	€ 1,10	per night
Sanction rate	€ 5,16	€ 5,16	per night
Peak surcharge	€ 0,99	€ 1,08	
Box annual rent	€ 150,00	€ 163,36	per year

Real estate

	Rate 2011	Rate 2010	Details
Outside socket location	€ 1.412,94	€ 1.392,13	per year
Docks excluding loading space (north)	€ 2.125,67	€ 2.094,36	per year
Dock usage interchanging area F3	€ 3.332,28	€ 3.283,20	per year
Docks including loading space L1	€ 3.777,03	€ 3.721,40	per year
Docks including loading space L4	€ 4.238,07	€ 4.175,64	per year
Docks including loading space L4	€ 5.360,62	€ 5.281,66	per year
Florapark			
Offices Advice Center	€ 174,24	€ 171,67	per year
Offices F3 excl. set-up and service costs	€ 123,03	€ 121,23	per year
Floor space old area without docks	€ 44,25	€ 43,60	per year
Floor space office D1 even	€ 27,33	€ 26,93	per year
Floor space office floor docks	€ 77,67	€ 76,53	per year
Floor space with docks	€ 60,03	€ 59,15	per year
Floor space old/delivery strip new	€ 35,33	€ 34,81	per year
Floor space without docks D0 / B4	€ 51,83	€ 51,07	per year
Floor space without docks D1 / D2	€ 52,97	€ 52,19	per year
Floor space area south	€ 62,65	€ 61,73	per year
Fuel surcharge per m2	€ 0,54	€ 0,54	per year
Additional rent per m2	€ 40,40	€ 39,80	per year

Electricity

	Rate 2011	Rate 2010	Details
Cost allocation 0 to 50,000 kWh	€ 0,149	€ 0,158	per quarter
Cost allocation 50,000 to 100,000 kWh	€ 0,131	€ 0,140	per quarter
Cost allocation >100,000 kWh	€ 0,115	€ 0,124	per quarter

External services I&A

Connection box to MPN	Rate 2011	Rate 2010	Details
Subscription	€ 609,75	€ 600,00	
Single connection	€ 1.250,00	€ 1.250,00	if fiber optic is not present
Single connection	€ 550,00	€ 550,00	if fiber optic is present
Connection grandstand seat to MPN			
Subscription	€ 609,75	€ 600,00	
Single connection	€ 150,00	€ 150,00	
Internet access provider in box			
Subscription	see provider	see provider	
Single connection	see provider	see provider	Connection through MPN, delivery through provider
ADSL in auction room			
Subscription	€ 536,60	€ 528,00	"Consumer internet", limited availability
Single connection	€ 150,000	€ 150,00	
Mobile			
Subscription SIM only	€ 341,45	€ 336,00	
Subscription including GSM standard	€ 390,25	€ 384,00	GSM value € 65,00
Subscription including GSM luxury	€ 463,40	€ 456,00	GSM value € 120,00
Single connection	€ 20,00	€ 20,00	
Calling via 5-digit number	no charge	no charge	part of the subscription
External calls to fixed and (inter)national	public tariff	public tariff	KPN Vast Tarief (www.kpn.com)
Calls to mobile numbers	no charge	no charge	part of the subscription
Making and receiving calls abroad	public tariff	public tariff	Vodafone (www.vodafone.nl)
Mobile data subscription			
Subscription national	€ 121,95	€ 120,00	Surcharge € 0,50 per Mb (www.vodafone.nl)
Subscription international	€ 243,90	€ 240,00	5 Mb free of charge, rate depending on country (www.vodafone.nl)
Analog connections			
Subscription	€ 304,85	€ 300,00	
Single connection	€ 75,00	€ 75,00	If wiring is present
Calling via 5-digit number	no charge	no charge	Part of the subscription
External calls	public tariff	public tariff	KPN Vast Tarief (www.kpn.com)

Electronic services

Floranet	Rate 2011	Rate 2010	Details
Subscription	€ 75,00	€ 75,00	
Transaction information	€ 0,08	€ 0,08	
Daily and weekly statistics	€ 0,16	€ 0,16	
TeleVBA			
Subscription	€ 35,00	€ 35,00	Only information from
Transaction information	€ 0,094	€ 0,094	Aalsmeer
Daily and weekly statistics	€ 0,188	€ 0,188	
e-Trade			
Webshop	€ 175,00	€ 175,00	per 4 weeks, € 75 discount
Link to proprietary systems	€ 200,00	€ 200,00	as long as catalogue isn't available
EKT			
Subscription	€ 240,00	€ 240,00	per year
Use	€ 0,010	€ 0,035	per message
DESADV / DELMSG			
Connect message delivery	€ 0,010	€ 0,031	
Remote Buying (KOA)			
Subscription	€ 200,00	€ 200,00	per period
Discounts on 5 or more connections	10%	10%	
Discounts on 10 or more connections	20%	20%	
Telephony			
Helpdesk telephony for external line	€ 26,50	€ 26,50	per occurrence
Subscription		€ 18,00	per month
Call charges per count external	KPN fixed rate	€ 0,090	per month
Customer service / projects			
VDSL 1 seat	€ 19,00	€ 19,00	per month(ex € 6,90 KPN)
VDSL 2 seats	€ 29,00	€ 29,00	per month(ex € 6,90 KPN)
VDSL 3 seats	€ 39,00	€ 39,00	per month(ex € 6,90 KPN)
VDSL 4 seats	€ 49,00	€ 49,00	per month(ex € 6,90 KPN)
VDSL 5 seats	€ 59,00	€ 59,00	per month(ex € 6,90 KPN)
VDSL 6 seats	€ 69,00	€ 69,00	per month(ex € 6,90 KPN)
Admission fee communication services buyers VDSL	€ 202,65	€ 202,65	
Installation costs two-wire return connection	€ 103,35	€ 103,35	between technical facilities room and buyers box VDSL
UTP cabling per seat auction room VDSL	€ 83,65	€ 83,65	
Fiber glass network buyers	€ 100,00	€ 100,00	per period

Logistic handling charge

Logistics supply/delivery processing	Rate 2011	Rate 2010	Details
Transferring trolleys arrivals hall	€ 4,15	€ 4,10	
Collect-purchase buyers	€ 15,00	€ 15,00	
Logistics dock	€ 6,20	€ 6,20	
Logistics distribution			
Urgent sale subscription	€ 1.435,00	€ 1.435,00	
Urgent sale	€ 4,15	€ 4,10	
Urgent sale combined with subscription	€ 2,40	€ 2,35	
Dumping costs withdrawn	€ 0,85	€ 0,85	quality below A2
Logistics packaging			
Issue of stacked trolleys	€ 2,60	€ 2,60	